

Liquor Licensee Handbook – Video Lottery Terminal (vlt) Policy Amendments



This Bulletin is to advise all Video Lottery Terminal (VLT) Retailers and Gaming Entertainment Centres (GECs) of **IMPORTANT AMENDMENTS** to the Licensee Handbook.

These following Licensee Handbook policies are effective January 1, 2019:

Section 10 – Video Lottery

- Section 10.1. – Definitions:
 - “Gaming Entertainment Centre” amended to change the maximum number of vlts that can be installed at these locations from 30 to 49.
 - “VLT Retailer” amended to change the maximum number of vlts that can be installed at these locations from 10 to 14.
 - “NSPTW”, “Quarter”, “Wi-Fi”, and “Wireless” have been deleted, how they are stated no longer applies in the context of current policies.
- Section 10.2 – Eligibility:
 - This section has been reorganized and structured in such a way to provide more clarity regarding AGLC’s eligibility and approval processes for new vlt retailers.
- Section 10.3 – Application Procedure:
 - Subsection 10.3.14 was amended to include vlt applicant and certified electrician as entities who may complete the Site Electrical Form.
- Section 10.5 – VLT Allocation:
 - This section has been reorganized and structured in such a way to provide more clarity regarding the allocation of vlts within the distributed network (including the addition and removal of vlts at retail locations).
 - Subsection 10.5.2 was amended increasing the maximum number of vlts allowed in a retailer location from 10 to 14 terminals.
- Section 10.6 – Sale, Transfer or Assignment of a VLT Location:
 - Subsection 10.6.5 was amended to remove reference to specific sales targets (i.e. bottom two per cent of the network) to align with policy changes in Section 10.5.
- Section 10.22 – Violation of AGLC Policy:
 - Subsection 10.22.2 was amended to increase the wait period for a retailer having its Video Lottery Retailer Agreement cancelled from six months to one year before they can re-apply for vlts at the same location.

Section 11 – Gaming Entertainment Centres

- Section 11.1 – General Information:
 - Subsection 11.1.1 was amended increasing the maximum number of vlts allowed in a GEC location from 30 to 49 terminals.
- Section 11.2 – Eligibility:
 - Subsection 11.2.2 was amended to remove the eligibility requirement for becoming a GEC as operating 10 vlts as this requirement has been deemed as too restrictive.
- Section 11.5 – VLT Allocation:
 - Subsection 11.5.1 was added to clarify that vlt allocation is determined to achieve maximum optimization of AGLC’s limited vlt network.
 - Subsection 11.5.2 was amended to remove the specific number of additional vlts a GEC may be eligible for and the number of vlts that may be removed from a GEC location to allow more flexibility for AGLC to assess and respond to consumer demand under various types of market conditions.
- Section 11.11 – Violation of AGLC Policy:
 - Subsection 11.11.2 was amended to increase the wait period for a GEC having its Video Lottery Retailer Agreement terminated from six months to one year before they can re-apply for vlts at the same location.
 - Subsection 11.11.3 was deleted to allow more flexibility for AGLC to assess and respond to consumer demand under various types of market conditions.

Please familiarize yourself with the revised policies, update your Licensee Handbook as required, and ensure all affected staff are notified of the new requirements.

On January 2, 2019, the amended Licensee Handbook may be accessed on AGLC’s website at aglc.ca.

If you have any questions or concerns, please contact your Key Account Coordinator or call **AGLC’s Hotline at 1-800-561-4415**.